

Report & Un-Audited Accounts for the 1st Quarter Ended March 31, 2015

CONTENTS

Inside This Issue

Directors' Report to the Shareholders	5
Condensed Interim Balance Sheet	6
Condensed Interim Profit and Loss Account	7
Condensed Interim Statement of Comprehensive Income	8
Condensed Interim Cash Flow Statement	9
Condensed Interim Statement of Changes in Equity	10
Notes to the Condensed Interim Accounts	11-16

DIRECTORS' REPORT TO THE SHAREHOLDERS

The Directors are pleased to present the first quarter report on the performance of your company along with unaudited financial statements for the period ended March 31, 2015.

During the period under review, your company managed to achieve decent growth in terms of sales and profitability compared with the same period of last year. However, weakening of the Euro has had a negative impact on our margins, and therefore, we are looking at non-EU markets to increase our exports in the current year.

Financial performance for the first quarter of the year is given below:

	2015	2014	Variance
Sales (Rs. in m)	4,190	3,840	9%
Profit Before Tax (Rs. in m)	291	259	12%
Profit After Tax (Rs. in m)	212	189	12%
EPS (Rs.)	17.63	15.75	12%

During the first quarter of the year, your company achieved sales of Rs. 4,190 million as compared to Rs. 3,840 million in the corresponding period of last year, representing an overall growth of 9.1%. The company earned a profit after tax of Rs. 212 million compared to Rs. 189 million during the same period last year, an increase of 11.9%.

The earnings per share were Rs 17.63 during the period under review.

The management is continuing to focus on increasing market share in both domestic and export markets and improving energy infrastructure of your company to enhance shareholder value.

We would like to place on record our appreciation for the confidence placed by our valued customers, continued support extended by all stakeholders and the dedicated efforts of our employees.

For and on behalf of the Board

Omar Saeed (Chief Executive)

Dated: April 29, 2015 Place: Lahore

CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2015

		(Unaudited)	(Audited)
ASSETS	Note	Mar. 31, 2015	Dec. 31, 2014
NON - CURRENT ASSETS		(Rupees i	n thousand)
Property, plant and equipment	5	3,074,319	2,984,513
Intangible assets		6,015	8,097
Long term investment	6	232,338	204,279
Long term loans		8,844	6,722
Long term deposits		49,388	51,191
CURRENT ASSETS		3,370,904	3,254,802
Stores, spares and loose tools		116,909	108,111
Stock in trade Trade debts		2,828,345 2,095,531	2,604,361
Loans and advances		237,384	1,642,863 154,741
Trade deposits and prepayments		31,930	17,329
Other receivables		58,248	19,379
Short term investment		759,610	-
Tax refunds due from government		1,029,487	1,046,056
Cash and bank balances		63,307	18,442
CURRENT LIABILITIES		7,220,751	5,611,282
Trade and other payables		2,356,067	2,123,619
Interest and mark-up accrued		56,315	87,888
Short term borrowings - secured		3,372,281	2,105,352
Current portion of long term financing - secured		234,365	174,365
Provision for taxation		191,948	122,436
		6,210,976	4,613,660
NET CURRENT ASSETS		1,009,775	997,622
CAPITAL EMPLOYED		4,380,679	4,252,424
NON - CURRENT LIABILITIES		1,555,51	.,,
Long term financing - secured		873,222	958,315
Long term deposits		3,665	3,665
Deferred liabilities		341,884	326,495
		1,218,771	1,288,475
Contingencies and commitments	7	-	-
NET ASSETS		3,161,908	2,963,949
PRESENTED BY			2//00////
Share capital			
Authorized: 20,000,000 (Dec. 31, 2014 : 20,000,00	0)		
ordinary shares of Rs. 10/- each	-,	202 202	202 202
Issued, subscribed and paid up:		200,000	200,000
12,028,789 (Dec. 31, 2014: 12,028,789) ordinary sh	ares of Rs. 10 each	120,288	120,288
Reserves and surplus		3,041,620	2,843,661
Approved notes form an internal most of the con-	al atatamant-	3,161,908	2,963,949
Annexed notes form an integral part of these financia	ıı statements.		11

Chaudhry Ahmed Javed (Chairman)

CONDENSED INTERIM PROFIT & LOSS ACCOUNT FOR THE PERIOD ENDED MARCH 31, 2015 (UNAUDITED)

	Note	Mar. 31, 2015 (Rupees ir	Mar. 31, 2014 n thousand)
Sales	8	4,189,668	3,840,354
Cost of sales	9	3,469,927	3,154,322
Gross profit		719,741	686,032
Distribution cost		151,430	172,365
Administrative expenses		177,608	161,708
Other operating expenses		34,576	29,330
		363,614	363,403
Operating profit before other	income	356,127	322,629
Other operating income		23,241	13,462
Operating profit		379,368	336,091
Finance cost		88,763	76,830
Profit before taxation		290,605	259,261
Taxation		78,544	69,816
Profit after taxation		212,061	189,445
Earnings per share			
Basic and diluted (Rupees)		17.63	15.75

Annexed notes form an integral part of these financial statements.

Chaudhry Ahmed Javed (Chairman)

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED MARCH 31, 2015 (UNAUDITED)

	Mar. 31, 2015	Mar. 31, 2014
	(Rupees in	thousand)
Profit for the period	212,061	189,445
Other comprehensive income	(14,102)	-
Total other comprehensive income	197,959	189,445

Annexed notes form an integral part of these financial statements.

Chaudhry Ahmed Javed (Chairman)

CONDENSED INTERIM CASH FLOW STATEMENT FOR THE PERIOD ENDED MARCH 31, 2015 (UNAUDITED)

CASH FLOW FROM OPERATING ACTIVITIES	Mar. 31, 2015 (Rupees in the	Mar. 31, 2014 nousand)
Net profit before taxation and extra ordinary items	290,605	259,261
Adjustments for:		
Depreciation and amortization	69,715	51,319
Gratuity provision	9,812	6,556
Finance cost	88,763	76,830
Provision for slow moving	7,221	1,018
Provision for W.P.P.F.	15,607	13,924
Provision for W.W.F.	5,931	5,291
ljarah rentals	16,417	10,234
Unrealized income on short term investment	(9,610)	-
Profit on sale of property, plant and equipment	(376)	(50)
Operating profit before working capital changes	494,085	424,383
Changes in working capital (increase) / decrease in		
Stores, spares and loose tools	(9,200)	(24,623)
Stock in trade	(230,802)	(301,425)
Trade debts	(452,668)	(174,436)
Short term investment	(750,000)	-
Advances, deposits, prepayments and other receivables	(78,240)	(65,721)
Trade and other payables	263,011	73,604
Long term deposits	-	1,489
Long term loans - net	(2,122)	(607)
Cash (used in) operations	(765,937)	(67,336)
Finance cost paid	(120,336)	(87,266)
ljarah rentals	(16,417)	(10,234)
Income taxes paid	(41,312)	(39,008)
Contribution to gratuity fund	(3,454)	(7,835)
W.P.P.F. paid	(52,000)	(40,115)
Net cash (used in) operating activities	(999,455)	(251,795)
CASH FLOW FROM INVESTING ACTIVITIES		
Capital expenditure	(163,179)	(283,991)
Long term investment	(50,731)	-
Long term deposit	1,803	(16,010)
Speed (Private) Limited (Associated company)	8,570	9,285
Proceeds from sale of property, plant and equipment	6,122	1,967
Net cash (used in) investing activities	(197,415)	(288,749)
CASH FLOW FROM FINANCING ACTIVITIES		
Short term borrowings - net	1,266,929	442,588
Long term financing	(25,093)	98,863
Dividend paid	(100)	(390)
Net cash from financing activities	1,241,736	541,061
Net increase in cash and cash equivalents	44,865	517
Cash and cash equivalents at the beginning of the period	18,442	24,406
Cash and cash equivalents at the end of the period	63,307	24,923
Annexed notes form an integral part of these financial statements.		5000

Chaudhry Ahmed Javed (Chairman)

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED MARCH 31, 2015 (UNAUDITED)

						(Rupees in thousand)
	Sport or or of S	Capital	Capital reserves	Revenue	Un-appropriated	~ 1 ~ <u>1</u>
	Silale Capital	Capital gain	Capital gain Share premium	reserves	profit	וטומו
Balance as at Dec. 31, 2013	120,288	102,730	21,217	1,558,208	644,643	2,447,086
Net profit for the quarter ended Mar. 31, 2014	•	ı		•	189,445	189,445
Balance as at Mar. 31, 2014	120,288	102,730	21,217	1,558,208	834,088	2,636,531
Balance as at Dec. 31, 2014	120,288	102,730	21,217	1,558,208	1,161,506	2,963,949
Net profit for the quarter ended Mar. 31, 2015	ı		,	ı	197,959	197,959
Balance as at Mar. 31, 2015	120,288	102,730	21,217	1,558,208	1,359,465	3,161,908

Annexed notes form an integral part of these financial statements.



1. THE COMPANY AND ITS OPERATIONS

Service Industries Limited ("the Company") is a Public Limited Company incorporated in Pakistan. Its shares are quoted on Lahore and Karachi Stock Exchanges. Its registered office is located at Servis House, 2-Main Gulberg, Lahore. The principal activities of the Company are manufacture and sale of footwear, tyre & tube and technical rubber products.

2. BASIS OF PREPARATION

These financial statements for the period ended March 31, 2015 are prepared in accordance with International Accounting Standard 34, "Interim Financial Reporting". These financial statements are unaudited and are being submitted to the shareholders as required under section 245 of the Companies Ordinance, 1984.

3. ACCOUNTING POLICIES

Accounting policies adopted for the preparation of these financial statements are the same as those applied in the preparation of preceding annual financial statements of the Company.

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that effect the application of accounting policies and the reported amounts of assets and liabilities, incomes and expenses. Actual results may differ from these estimates. In preparing this condensed interim financial information, the significant judgments made by the management in applying accounting policies and key sources of estimation were the same as those that were applied to the financial statements as at and for the year ended December 31, 2014.

4. Provisions for income tax, workers' profit participation fund and workers' welfare fund have been made on the basis of three months profit. These are subject to change on final results.

			(Unaudited) Mar. 31, 2015	(Audited) Dec. 31, 2014
		Note	(Rupees	s in thousand)
5.	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets	5.1	2,653,653	2,618,793
	Capital work in progress		420,666	365,720
			3,074,319	2,984,513
5.1	Operating fixed assets			
	Opening written down value		2,618,793	1,819,162
	Add: Additions during the period	5.2	108,652	1,043,738
	Less: Disposals during the period		2,727,445	2,862,900
	(at book value)		1,443	11,068
	Lass. Depresiation aborated during		2,726,002	2,851,832
	Less: Depreciation charged during the period		72,349	233,039
			2,653,653	2,618,793

	(Unaudited)	(Audited)
	Mar. 31, 2015	Dec. 31, 2014
	(Rupees	s in thousand)
5.2 Following is the detail of additions during the period		
Building on freehold land	1,435	148,950
Plant & machinery	76,237	626,726
Furniture, fixture & fittings	159	940
Vehicles	7,767	2,946
Service equipments	23,054	258,460
Last and mould	-	5,526
Leasehold improvements	-	190
	108,652	1,043,738

6. LONG TERM INVESTMENT

	(Rupees ir	thousand)
Cost of investment		
1,624,079 fully paid ordinary shares of Rs. 100/- each	162,408	162,408
Share of post acquisition reserve		
As at the beginning of the year	41,871	14,624
Share of post acquisition profit for the year / period	-	54,386
Less: Dividends received during the year	(8,570)	(27,139)
	33,301	41,871
	195,709	204,279
Other - Available for sale		
Quoted	50,731	-
Less: Fair value adjustment	(14,102)	-
	36,629	
	232,338	204,279

(Unaudited)

Mar 31 2015

(Audited)

Dec 31 2014

7. CONTINGENCIES AND COMMITMENTS

Contingencies

7.1 The Collectorate of Customs, Sambrial (Sialkot) initiated a case against the Company on March 15, 2003 before the Collector of Customs, Sales Tax and Central Excise (Adjudication) Lahore. The Customs department had alleged that the consignments of the Company were released without the payment of duties and taxes amounting to Rs. 17.99 million. The Company has strongly put forward its case that the said consignments were cleared against demand drafts prepared in favour of Collector of Customs, Sumbrial Dry Port Trust and had been duly credited in the designated bank account. The case has been decided in favour of the Company by Collector (Appeal) Customs. The department has filed an appeal against the said decision before Sales Tax, Federal Excise and Customs Tribunal, Lahore, which is still pending. However, the Company has a strong case therefore no provision has been made in these financial statements against the case.

- 7.2 The Additional Collector (Adjudication) of Pakistan Customs Computerized System, Karachi had initiated case against the Company for failure to pay leviable sales tax and income tax of Rs. 18.6 million and Rs. 4.1 million respectively at import of tyre cord fabrics during the period w.e.f. August 2007 to July 2008by wrongly claiming sales tax zero rating in terms of S.R.O 509 (1)/2007 dated 09-06-2007. The case has been remanded back by the Appellate Tribunal Inland Revenue, Lahore to the Commissioner (Appeals) LTU, Lahore, which is still pending. According to the Company's legal counsel, the Company has a strong case with high probability of its success.
- 7.3 The Deputy Director of Pakistan Employees Social Security Institute (PESSI), Gujrat has initiated three cases against the Company. In the first case the alleged amount recoverable by the PESSI is Rs. 4.80 million covering the period from January 1987 to September 1992 on account of short payment of contributions. In the second case, Rs. 1.98 million is to be recoverable by the Company from PESSI on account of wrongly paid contributions covering the period from July 1992 to September 1993. Both cases have been decided against the Company by the Director General Recovery PESSI, Lahore. In the third case, Rs. 77.6 million is recoverable by PESSI. The case had been decided in the favour of the Company in the year 2013 but the case is re-opened in the year 2014. Now the Company has filed an appeal before Social Security Court, Lahore, which is pending. As per legal counsel of the Company, the Company has strong legal grounds for its success.
- 7.4 The Deputy Commissioner Inland Revenue, LTU had initiated a case against the Company after post Sales Tax refund audit in which demand of Rs. 27.92 million was raised. The Company filed an appeal before CIR (Appeals) in which the demand was cancelled except two points having impact of Rs. 2.65 million. The Company had further filed an appeal before Tribunal against said points. As per legal counsel of the Company, the Company has strong legal grounds for its success.

In management's opinion, chances of success in the aforesaid case are strong and there is no likelihood of any unfavourable outcome.

Commitments

- 7.5 Guarantees issued through banks Rs . 49.05 million (Dec-2014 : Rs. 52.76 million).
- 7.6 Irrevocable letters of credit Rs. 1042.73 million (Dec-2014 : Rs. 638.69 million).
- 7.7 The amount of future ljarah financing and the period in which these payments will become due are as follows:

Not later than one year
Later than one year but not later than five years
Later than 5 years

(Unaudited)	(Audited)
Mar. 31, 2015	Dec. 31, 2014
(Rupe	ees in thousand)
71,597	64,017
113,425	122,503
-	-
185,022	186,520

8.	SALES Sale of footwear (Net) Export sales Local sales Sale of tyre and tube (Net) Export sales Local sales Others (Net) Export sales Local sales	Note	Mar. 31, 2015	udited) Mar. 31, 2014 n thousand) 1,181,823 1,075,173 2,256,996 48,050 1,531,835 1,579,885 96 3,377 3,473 3,840,354
9.	COST OF SALES Raw material consumed Salaries, wages and benefits Stores and spares consumed Packing material consumed Fuel and power Insurance Depreciation Travelling and conveyance Repair and maintenance Entertainment Provision of slow moving and obsolete items Other manufacturing charges Work in process:-	9.1	Mar. 31, 2015 (Rupees in 2,450,992 555,626 39,279 146,901 183,184 2,837 65,101 4,858 21,883 813 7,221 54,045 3,532,741	udited) Mar. 31, 2014 n thousand) 2,441,611 447,659 33,139 109,312 195,576 2,545 43,637 2,417 25,206 856 1,018 54,872 3,357,848
	Opening stock Closing stock Cost of goods manufactured Finished goods:- Opening stock Finished goods purchased Closing stock Cost of goods sold		441,215 (400,110) 41,105 3,573,846 757,398 150,652 (1,011,969) (103,919) 3,469,927	345,118 (367,688) (22,570) 3,335,278 711,604 40,553 (933,113) (180,956) 3,154,322

9.1 Raw Material Consumed:Opening stockPurchasesClosing stock

(Rupees in thousand)
1,251,540
2,465,273
2,370,672
(1,265,821)
2,450,992
2,441,611

Mar. 31, 2014

(Unaudited) Mar. 31, 2015 Mar

10. SEGMENT REPORTING

Segment analysis for the period ended March 31.

								(Rupees in thousand)
	Foot	Footwear	Tyre D	Tyre Division	Technical Rubber Products	ber Products	Total	Total
	3 months ended Mar. 31, 2015	3 months ended 3 months ended Mar. 31, 2015 Mar. 31, 2014	3 months ended Mar. 31, 2015	3 months ended 3 months ended Mar. 31, 2015 Mar. 31, 2014	3 months ended Mar. 31, 2015	3 months ended Mar. 31, 2014	3 months ended 3 months ended 3 months ended Mar. 31, 2015 Mar. 31, 2014 Mar. 31, 2015	3 months ended Mar. 31, 2014
-								
	2,511,217	2,256,996	1,678,451	1,579,885	,	3,473	4,189,668	3,840,354
	•		•		•	•	•	
	2,511,217	2,256,996	1,678,451	1,579,885		3,473	4,189,668	3,840,354
Profit/ (loss) before tax and								
	230,124	267,642	275,332	196,536	(2,592)	(100)	502,864	464,078
Unallocated corporate expenses								
	ı		•			٠	(77,766)	(68,952)
Other operating expenses	1					٠	(151,706)	(138,564)
Other operating income	1			٠		•	17,213	2,699
	•		•	٠		٠	(78,544)	(918/69)
	٠		٠			٠	212,061	189,445

(Unaudited) Mar. 31, 2015 (Audited) Dec. 31, 2014

(Rupees in thousand)

11. TRANSACTIONS WITH RELATED PARTIES

Λ.				
Assc)	เลา	rei	n

SAB Polymer Industries (Private) Limited	Balance	-	-
SBL Trading (Private) Limited	Balance	-	-
Speed (Private) Limited	Balance	195,709	204,279
Shahid Arif Investments (Private) Limited	Balance	-	-

(Unaudited) Mar. 31, 2015 Mar. 31, 2014

(Rupees in thousand)

Funds

Provident Fund	Contribution	23,906	20,775
Gratuity Fund	Contribution	9,812	6,556
Pension Fund	Contribution	26	25

12. FINANCIAL RISK MANAGEMENT

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk.

The condensed interim financial information does not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the company's annual financial statements as at December 31, 2014.

There have been no changes in the risk management policies since the year end.

13. CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'International Financial Reporting', the condensed interim balance sheet and condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim profit and loss account, condensed interim statement of comprehensive income and condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been re-classified, wherever necessary, for the purposes of comparison. However, no significant re-arrangements have been made.

14. AUTHORIZATION DATE

These financial statements were authorized for issue by the Board of Directors as on April 29, 2015.

Chaudhry Ahmed Javed (Chairman)