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DIRECTORS' REPORT TO THE SHAREHOLDERS

The directors have the pleasure in presenting their report on the performance of your company along with un-audited financial statements for the nine months period ended September 30, 2015.

Your company has demonstrated satisfactory performance in the first nine months of the year despite the Euro's continuing weakness which adversely affects the business both in terms of revenue and profitability. While the overall sales growth was limited to 4.8% during nine months period ended September 30, 2015 compared with the same period last year, the company has managed to improve its gross margin and net profitability.

Financial performance:

| | Nine mo | onths ended | Sep. 30 |
|-------------------|---------|-------------|----------|
| | 2015 | 2014 | Variance |
| Sales Revenue | 13,169 | 12,565 | 5% |
| Profit Before Tax | 1001 | 811 | 23% |
| Profit After Tax | 757 | 653 | 16% |
| EPS (Rs) | 62.94 | 54.32 | 16% |

| Q | lua | rter ended S | ep.30 |
|------|-----|--------------|----------|
| 2015 | | 2014 | Variance |
| 4,02 | 21 | 4,211 | -5% |
| 24 | 12 | 217 | 11% |
| 18 | 39 | 177 | 6% |
| 15.6 | 8 | 14.75 | 6% |

The company recorded 4.8% increase in sales of Rs. 13,169 million during nine months of the year compared to Rs. 12,565 million during the corresponding period last year. However, profit before tax improved by 23.4% to Rs 1,001 million against Rs 811 million in the same period of last year. Whereas, profit after tax increased by 15.9% for the period at Rs. 757 million as compared to Rs. 653 million during the same period last year.

The earnings per share were Rs. 62.94 during the period under review, an increase of 15.9% over last year.

The management of your company is committed to focus on increasing market share in both domestic and export markets to further strengthen its market leadership position. The management is also continuing to focus on developing product lines and sales channels to explore new opportunities of growth and profitability.

The directors wish to place on record their appreciation for the confidence placed by our valued customers, continued support extended by all stakeholders and committed efforts of our employees.

For and on behalf of the Board

Dated: October 30, 2015 Place: Lahore

(Chief Executive)

CONDENSED INTERIM BALANCE SHEET AS AT SEPTEMBER 30, 2015 (UNAUDITED)

| | Note | (Unaudited) Sep. 30, 2015 (Rupees in | (Audited) Dec. 31, 2014 thousand) |
|---|------|--|--|
| EQUITY AND LIABILITIES | | | |
| Share capital and reserves Authorized share capital 20,000,000 (2014: 20,000,000) | | | |
| ordinary shares of Rs. 10/- each | | 200,000 | 200,000 |
| Paid up share capital Reserves | | 120,288 3,403,166 3,523,454 | 120,288 2,843,661 2,963,949 |
| Non-current liabilities | | | |
| Long term financing - secured Long term deposits Deferred liabilities | | 1,045,418 3,665 386,098 1,435,181 | 958,315 3,665 326,495 1,288,475 |
| Current liabilities | | | |
| Trade and other payables Interest and mark up accrued Short term borrowings - secured Current portion of: | 8 | 3,336,160 36,187 2,610,401 | 2,123,619 87,888 2,105,352 |
| long term financing - secured | | 92,974 | 174,365 |
| Provision for taxation | | 199,160 6,274,882 | 122,436 4,613,660 |
| Contingencies and commitments | 9 | - | - |
| | | 11,233,517 | 8,866,084 |

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

Chaudhry Ahmed Javed

(Chairman)

| ASSETS Non-current assets | Note | (Unaudited) Sep. 2015 (Rupees in t | (Audited) Dec. 31, 2014 thousand) |
|--|------------|---|---|
| Property, plant and equipment Intangible assets Long term investments Long term loans Long term deposits | 5 | 3,351,483 7,302 281,147 7,983 48,860 3,696,775 | 2,984,513 8,097 204,279 6,722 51,191 3,254,802 |
| Current assets Stores, spares and loose tools Stock in trade Trade debts Loans and advances Trade deposits and prepayments Other receivables Short term investments Tax refunds due from government Cash and bank balances | 7 | 114,465 2,782,307 1,710,305 282,832 53,556 78,317 1,309,598 1,152,086 53,276 7,536,742 | 108,111 2,604,361 1,642,863 154,741 17,329 19,379 - 1,046,056 18,442 5,611,282 |
| The annexed notes from 1 to 15 for | m an integ | ral part of this cond | densed interim |

Chaudhry Ahmed Javed

financial information.

(Chairman)

CONDENSED INTERIM PROFIT & LOSS ACCOUNT FOR THE PERIOD ENDED SEPTEMBER 30, 2015 (UNAUDITED)

| | | Nine mont | hs ended: | Three months ended | | |
|--------------------------------------|----|---------------|---------------|--------------------|---------------|--|
| | | Sep. 30, 2015 | Sep. 30, 2014 | Sep. 30, 2015 | Sep. 30, 2014 | |
| No | te | | (Rupees in | thousand) | | |
| | | | | | | |
| | | | | | | |
| Sales - net 1 | 0 | 13,169,113 | 12,565,161 | 4,021,403 | 4,210,863 | |
| Cost of sales 1 | 1 | 10,826,223 | 10,405,964 | 3,377,480 | 3,527,372 | |
| Gross profit | | 2,342,890 | 2,159,197 | 643,923 | 683,491 | |
| | | | | | | |
| Operating expenses | | | | | | |
| Distribution cost | | 558,352 | 572,895 | 169,200 | 186,585 | |
| Administrative expenses | | 589,216 | 499,292 | 218,192 | 182,440 | |
| Other operating expenses | | 115,130 | 104,900 | 28,354 | 34,759 | |
| | | 1,262,698 | 1,177,087 | 415,746 | 403,784 | |
| Operating profit before other income | | 1,080,192 | 982,110 | 228,177 | 279,707 | |
| Other income | | 173,406 | 76,915 | 93,836 | 23,115 | |
| Operating profit | | 1,253,598 | 1,059,025 | 322,013 | 302,822 | |
| Finance cost | | 252,559 | 247,615 | 79,977 | 85,411 | |
| Profit before taxation | | 1,001,039 | 811,410 | 242,036 | 217,411 | |
| Taxation | | 243,966 | 158,020 | 53,451 | 40,037 | |
| Profit after taxation | | 757,073 | 653,390 | 188,585 | 177,374 | |
| Earnings per share | | | | | | |
| basic and diluted (Rupees) | | 62.94 | 54.32 | 15.68 | 14.75 | |

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

Chaudhry Ahmed Javed

(Chairman)

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED SEPTEMBER 30, 2015 (UNAUDITED)

Nine months ended

Three months ended

Sep. 30, 2015 Sep. 30, 2014 **Sep. 30, 2015** Sep. 30, 2014 (Rupees in thousand)

Profit after taxation for the period

Items that may reclassify to profit and loss account

Items that may not reclassify to profit and loss account Gain/Loss on investments

Total comprehensive income for the period

| 757,073 | 653,390 | 188,585 | 177,374 |
|----------|---------|---------|---------|
| - | - | - | - |
| | | | |
| | | | |
| (17,136) | 6,540 | (9,737) | 6,540 |
| 739,937 | 659,930 | 178,848 | 183,914 |

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

Chaudhry Ahmed Javed

(Chairman)

CONDENSED INTERIM CASH FLOW STATEMENT FOR THE PERIOD ENDED SEPTEMBER 30, 2015 (UNAUDITED)

| Sep. 30, | ne months ended 2015 Sep. 30, 2014 upees in thousand) |
|---|---|
| Profit before taxation 1,001,0 | 811,410 |
| Adjustments for | |
| Depreciation and amortization 231,0 | 35 171,310 |
| Gratuity provision 29,0 | 62 25,489 |
| ljarah rentals 54,1 | 19 31,612 |
| Finance cost 252,5 | 59 247,615 |
| Provision for workers' profit participation fund 53,7 | 62 43,577 |
| Provision for workers' welfare fund 20,4 | |
| • | 23 4,120 |
| Provision for doubtful debts 6,6 | |
| Share of profit from Speed (Private) Limited (20,0 | • |
| 7 (1) | 77 2,462 41 - |
| | |
| Operating profit before working capital changes 1,633,4 | 45 1,354,154 |
| Changes in working capital | |
| (Increase)/ decrease in current assets | |
| | 68) 8,612 |
| Stock in trade (180,8 | |
| Trade debts (74,1 | |
| Advances, deposits, prepayments and other receivables (223,2 | • • • • • |
| Tax refunds due from government 135,1 (349,6 | <u> </u> |
| Increase in current liabilities | (760,163) |
| Trade and other payables 1,187,9 | 96,094 |
| Cash generated from operations 2,471,5 | |
| Finance cost paid (304,2 | 60) (249,542) |
| Income tax paid (363,6 | |
| Gratuity paid (14,2 | (65) (11,683) |
| W.P.P.F. and W.W.F. paid (52,0 | |
| Net cash generated from operating activities 1,737,4 | 25 256,741 |
| Cash flow from investing activities | |
| Capital expenditure (602,0 | (905,644) |
| | 46 5,527 |
| Long term investments (139,7 | |
| Dividend received from Speed (Private) Limited (Associated company) 65,7 | |
| Short term investment (1,309,5 | • • • • • |
| Long term loans (1,2 Long term deposits 2,3 | (1,912) (31 (24,853) |
| Net cash (used in) investing activities (1,981,1 | |
| Cash flow from financing activities | (307,400) |
| Long term deposits | |
| Ijarah rentals paid (54,1 | . 19) (31,612) |
| Short term borrowings - net 505,0 | • • • • • |
| , | 12 368,562 |
| Dividend paid (178,0 | · · |
| Net cash generated from/ (used in) financing activities 278,5 | |
| Net (decrease)/ increase in cash and cash equivalents 34,8 | 3,910 |
| Cash and cash equivalents at beginning of the period 18,4 | 42 24,406 |
| | 27,700 |

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

Chaudhry Ahmed Javed

(Chairman)

Omar Saeed (Chief Executive)

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED SEPTEMBER 30, 2015 (UNAUDITED)

(Rupees in thousand) Revenue reserves Capital reserves Paid up share

| | capital | Capital gain | Share premium | General reserves | Un-appropriated profit | lotal | |
|---|---------|--------------|---------------|---------------------|---------------------------|-----------|------|
| Balance as at Dec. 31, 2013 | 120,288 | 102,730 | 21,217 | 1,558,208 | 644,643 | 2,447,086 | |
| Final dividend @ Rs. 10.00 per share | 1 | ı | ı | ı | (120,288) | (120,288) | |
| Total comprehensive income for the nine months ended Sep. 30, 2014 | nine - | 1 | 1 | • | 086'659 | 659,930 | |
| Balance as at September 30, 2014 | 120,288 | 102,730 | 21,217 | 1,558,208 | 1,184,285 | 2,986,728 | |
| Balance as at Dec. 31, 2014 | 120,288 | 102,730 | 21,217 | 1,558,208 | 1,161,506 | 2,963,949 | |
| Final dividend @ Rs. 15 per share | ı | • | ı | ı | (180,432) | (180,432) | |
| lotal comprenensive income for the nine months ended Sep. 30, 2015 | 1 | ı | ı | 1 | 739,937 | 739,937 | ser |
| Balance as at September 30, 2015 | 120,288 | 102,730 | 21,217 | 1,558,208 | 1,721,011 | 3,523,454 | vice |

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

Chaudhry Ahmed Javed

(Chairman)

Service Industries Limited

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED SEPTEMBER 30, 2015 (UNAUDITED)

1 LEGAL STATUS AND OPERATIONS

Service Industries Limited (the Company) was incorporated as a private limited company on March 20, 1957 in Pakistan under the Companies Act, 1913 (now Companies Ordinance, 1984), was converted into a public limited company on September 23, 1959 and got listed on June 27, 1970. The shares of the Company are quoted on the Lahore and Karachi Stock Exchanges. The registered office of the Company is located at 2-Main Gulberg, Lahore. The principal activities of the Company are purchase, manufacture and sale of footwear, tyres and tubes and technical rubber products. These financial statements pertain to Service Industries Limited as an individual entity.

2 BASIS OF PREPARATION

These financial statements for the nine months ended September 30, 2015 are prepared in accordance with International Accounting Standard 34, "Interim Financial Reporting". These financial statements are un-audited and are being submitted to the shareholders as required under section 245 of the Companies Ordinance, 1984.

3 ACCOUNTING POLICIES

Accounting policies adopted for the preparation of these financial statements are the same as those applied in the preparation of preceding annual financial statements of the Company.

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, incomes and expenses. Actual results may differ from these estimates. In preparing this condensed interim financial information, the significant judgments made by the management in applying accounting policies and key sources of estimation were the same as those that were applied to the financial statements as at and for the year ended December 31, 2014.

4 Provisions for income tax, Workers' Profit Participation Fund and Workers' Welfare Fund have been made on the basis of nine months' profit. These are subject to change on final results.

| 5 | PROPERTY, PLANT AND EQUIPMENT | Note | (Unaudited) Sep. 30, 2015 (Rupees | (Audited) Dec. 31, 2014 in thousand) |
|-----|---|------|---|--|
| | Operating fixed assets | 5.1 | 3,235,575 | 2,618,793 |
| | Capital work in progress | | 115,908 | 365,720 |
| | | | 3,351,483 | 2,984,513 |
| 5.1 | Operating fixed assets | | | |
| | Opening written down value | | 2,618,793 | 1,819,162 |
| | Add: Additions during the period/ year | 5.2 | 847,815 | 1,043,738 |
| | Less: Disposals during the period/ year (at net book value) | | 3,466,608 4,864 | 2,862,900 11,068 |
| | | | 3,461,744 | 2,851,832 |
| | Less: Depreciation charged during the period/ year | | 226,169 | 233,039 |
| | | | 3,235,575 | 2,618,793 |

Diamonda NDV

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED SEPTEMBER 30, 2015 (UNAUDITED)

۸ ما ما:<u>+:</u> م م

Following is the detail of additions and disposals during the period/year 5.2

| | Addi | tions | Disposa | ais - INDV | | |
|---------------------------------|-----------|------------|-----------|------------|--|--|
| | Unaudited | Audited | Unaudited | Audited | | |
| | Sep. 2015 | Dec. 2014 | Sep. 2015 | Dec. 2014 | | |
| | | (Rupees in | thousand) | | | |
| Building on freehold land | 213,683 | 148,950 | - | - | | |
| Plant and machinery | 297,076 | 626,726 | 10 | 656 | | |
| Furniture, fixture and fittings | 2,734 | 940 | - | - | | |
| Vehicles | 8,484 | 2,946 | 1,488 | 4,627 | | |
| Service equipments | 314,589 | 258,460 | 686 | 463 | | |
| Leasehold improvements | 11,249 | 190 | 2,680 | 5,322 | | |
| Last and moulds | - | 5,526 | | | | |
| | 847,815 | 1,043,738 | 4,864 | 11,068 | | |

6.1

(Unaudited) (Audited) Sep. 30, 2015 Dec. 31, 2014 (Rupees in thousand)

LONG TERM INVESTMENTS

Investments in Associate

Cost of investment 160,709 (2014:142,839) fully paid ordinary shares of Rs. 100/- each Share of post acquisition reserve

As at the beginning of the year / period Share of post acquisition profit

Distributions received during the period

Other - Available for sale

Quoted

Add: Fair value adjustment

| 190,949 | 162,408 |
|----------|----------|
| 41,871 | 14,624 |
| 20,000 | 54,386 |
| (65,706) | (27,139) |
| (3,835) | 41,871 |
| 187,114 | 204,279 |
| | |
| 111,169 | - |
| (17,136) | - |
| 94,033 | - |
| 281,147 | 204,279 |
| | |

Share of profit of associate has been taken on the basis of unaudited accounts of the associate for the year ended June 30, 2015 (December 31, 2014: Unaudited accounts for the period ended December 31, 2014).

> (Unaudited) (Audited) Sep. 30, 2015 Dec. 31, 2014

> > (Rupees in thousand)

SHORT TERM INVESTMENTS

Financial assets at fair value through profit and loss account Investment in Term Deposits with Banks Investment in Mutual Funds

| - |
|---|
| |
| - |
| |

8 TRADE AND OTHER PAYABLES

These include advances from customers against orders received during the period.

9 CONTINGENCIES AND COMMITMENTS

Contingencies

- 9.1 The Collectorate of Customs, Sambrial (Sialkot) initiated a case against the Company on March 15, 2003 before the Collector of Customs, Sales Tax and Central Excise (Adjudication) Lahore. The Customs department had alleged that the consignments of the Company were released without the payment of duties and taxes amounting to Rs. 17.99 million. The Company has strongly put forward its case that the said consignments were cleared against demand drafts prepared in favour of Collector of Customs, Sumbrial Dry Port Trust and had been duly credited in the designated bank account. The case has been decided in favour of the Company by Collector (Appeal) Customs. The department has filed an appeal against the said decision before Sales Tax, Federal Excise and Customs Tribunal, Lahore, which is still pending. However, the Company has a strong case therefore no provision has been made in these financial statements against the case.
- 9.2 The Additional Collector (Adjudication) of Pakistan Customs Computerized System, Karachi had initiated case against the Company for failure to pay leviable sales tax and income tax of Rs. 18.6 million and Rs. 4.1 million respectively at import of tyre cord fabrics during the period w.e.f. August 2007 to July 2008 by wrongly claiming sales tax zero rating in terms of S.R.O 509 (1)/2007 dated 09-06-2007. The case has been remanded back by the Appellate Tribunal Inland Revenue, Lahore to the Commissioner (Appeals) LTU, Lahore, which is still pending. According to the Company's legal counsel, the Company has a strong case with high probability of its success.
- 9.3 The Deputy Director of Pakistan Employees Social Security Institute (PESSI), Gujrat has initiated three cases against the Company. In the first case the alleged amount recoverable by the PESSI is Rs. 4.80 million covering the period from January 1987 to September 1992 on account of short payment of contributions. In the second case, Rs. 1.98 million is to be recoverable by the Company from PESSI on account of wrongly paid contributions covering the period from July 1992 to September 1993. Both cases have been decided against the Company by the Director General Recovery PESSI, Lahore. The Company had filed an appeal before Social Security Court, Lahore, the case is remanded back to DG Recovery, PESSI, Lahore, to decide the case afresh. In the third case, Rs. 77.6 million is recoverable by PESSI. The case had been decided in the favour of the Company in the year 2013 but the case is reopened in the year 2014. As per legal counsel of the Company, the Company has strong legal grounds for its success.
- 9.4 The Deputy Commissioner Inland Revenue, LTU had initiated a case against the Company after post Sales Tax refund audit in which demand of Rs. 27.92 million was raised. The Company filed an appeal before CIR (Appeals) in which the demand was cancelled except two points having impact of Rs. 2.65 million. The Company had further filed an appeal before Tribunal against said points. As per legal counsel of the Company, the Company has strong legal grounds for its success. In management's opinion, chances of success in the aforesaid case are strong and there is no likelihood of any unfavourable outcome.

Commitments

- 9.5 Guarantees issued through banks Rs. 1,142.17 million (December 2014: Rs. 52.76 million).
- 9.6 Irrevocable letters of credit Rs. 802.34 million (December 2014: Rs. 638.69 million).
- 9.7 The amount of future Ijarah rentals for ijarah financing and the period in which these payments will become due are as follows:

| | Sep. 30, 2015 | Dec. 31, 2014 | | |
|---|----------------------|---------------|--|--|
| | (Rupees in thousand) | | | |
| Not later than one year | 66,259 | 64,017 | | |
| Later than one year but not later than five years | 90,962 | 122,503 | | |
| Later than 5 years | <u> </u> | | | |
| | 157,221 | 186,520 | | |

(Unaudited)

(Audited)

9.8 Ijarah payments made during the period aggregate Rs. 43,743 thousand (December 2014: Rs. 51,604 thousand)

| | FOR THE PERIOD ENDE | | | • | • |
|------|--|--------------------------|-----------------------------|----------------------|----------------------|
| | | Nine mo Sep. 30, 2015 | nths ended Sep. 30, 2014 | Sep. 30, 2015 | Sep. 30, 2014 |
| 10 | Calan mat | зер. 30, 2013 | | • | зер. 30, 2014 |
| 10 | Sales - net Note | | (Rupees in | n thousand) | |
| | Sales of footwear - net | | | | |
| | Export | 3,303,419 | 3,873,205 | 1,016,132 | 1,441,814 |
| | Local | 3,689,563 | 3,158,431 | 864,318 | 877,427 |
| | Calan af Arma division mad | 6,992,982 | 7,031,636 | 1,880,450 | 2,319,241 |
| | Sales of tyre division - net | 403,110 | 261 424 | 147.036 | 107 412 |
| | Export | 5,772,935 | 261,424 5,237,199 | 147,036 1,993,693 | 107,412 1,763,630 |
| | Local | 6,176,045 | 5,498,623 | 2,140,729 | 1,871,042 |
| | Sales of technical rubber products (Net) | | | , , | , , |
| | Export | - | 7,018 | - | 6,922 |
| | Local | 86 | 27,884 | 224 | 13,658 |
| | | 86 | 34,902 | 224 | 20,580 |
| | | 13,169,113 | 12,565,161 | 4,021,403 | 4,210,863 |
| 11 | Cost of sales | | | | |
| | Raw material consumed 11.1 | 7,268,354 | 7,300,433 | 2,214,107 | 2,345,069 |
| | Salaries, wages and benefits | 1,708,955 | 1,413,827 | 572,732 | 510,035 |
| | Stores and spares consumed | 140,186 | 149,737 | 43,721 | 39,716 |
| | Packing material consumed | 417,297 | 370,750 | 127,118 | 123,471 |
| | Fuel and power | 534,572 | 616,532 | 166,611 | 222,135 |
| | Insurance | 9,895 | 8,519 | 4,176 | 2,922 |
| | Depreciation | 212,508 | 151,579 | 77,483 | 58,698 |
| | Travelling and conveyance | 10,249 | 8,259 | 3,356 | 2,244 |
| | Repair and maintenance | 81,648 | 82,839 | 28,063 | 29,099 |
| | Entertainment | 2,085 | 3,016 | 783 | 1,302 |
| | Provision for slow moving and obsolete items | 19,303 | 13,557 | (11,111) | 1,033 |
| | Other manufacturing charges | 131,308 | 168,777 | 36,171 | 58,273 |
| | Work in process | 10,536,360 | 10,287,825 | 3,263,210 | 3,393,997 |
| | Opening stock | 441,215 | 345,118 | 422,638 | 452,754 |
| | Closing stock | (416,325) | (455,307) | (416,325) | (455,307) |
| | 3 | 24,890 | (110,189) | 6,313 | (2,553) |
| | Cost of goods manufactured | 10,561,250 | 10,177,636 | 3,269,523 | 3,391,444 |
| | Finished goods | | | | |
| | Opening stock | 757,398 | 711,604 | 878,010 | 734,754 |
| | Finished goods purchased | 476,912 | 180,123 | 199,284 | 64,573 |
| | Closing stock | (969,337) | (663,399) | (969,337) | (663,399) |
| | | 264,973 | 228,328 | 107,957 | 135,928 |
| | | 10,826,223 | 10,405,964 | 3,377,480 | 3,527,372 |
| 11.1 | Raw material consumed | | | | |
| | Opening stock | 1,251,540 | 1,136,077 | 1,140,037 | 1,228,837 |
| | Purchases during the period | 7,281,583 | 7,443,522 | 2,338,839 | 2,395,398 |
| | Closing stock | (1,264,769) | (1,279,166) | (1,264,769) | (1,279,166) |
| | | 7,268,354 | 7,300,433 | 2,214,107 | 2,345,069 |

12. SEGMENT REPORTING

| NOLES | 0 | ERIOD EN | SED IN LE | S TO THE CONDENSED IN LEKIN FINANCIAL INFORMATION FOR THE PERIOD ENDED SEPTEMBER 30, 2015 (UNAUDITED) | ICIAL INFO 15 (UNAUD | JRIMIALIO ITED) | Z | |
|---|--------------------------------|---------------------------------|---------------------------------|--|---------------------------------|--|-------------------------------------|-----------------------------------|
| 12. SEGMENT REPORTING | | | | | | | (R) | (Rupees in thousand) |
| | Foot | Footwear | Tvre | Tvre Division | Technical Rubber Products | ber Products | Total | Total |
| | 9 months ended Sep.30, 2015 | 9 months ended Sep. 30, 2014 | 9 months ended Sep. 30, 2015 | 9 months ended Sep. 30, 2014 | 9 months ended Sep. 30, 2015 | 9 months ended 9 months ended 9 months ended Sep. 30, 2015 Sep. 30, 2014 Sep. 30, 2015 | 9 months ended Sep. 30, 2015 | 9 months ended Sep. 30, 2014 |
| • | | | | | | | | |
| External sales | 6,992,982 | 7,031,636 | 6,176,045 | 5,498,623 | 98 | 34,902 | 13,169,113 | 12,565,161 |
| Inter-segment sales | • | 1 | 1 | 1 | 1 | 1 | • | |
| Total revenue | 6,992,982 | 7,031,636 | 6,176,045 | 5,498,623 | 86 | 34,902 | 13,169,113 | 12,565,161 |
| Profit/ (loss) before tax and | | | | | | | | |
| unallocated expenses | 615,800 | 992'289 | 1,032,643 | 704,575 | (6,744) | 18,347 | 1,641,699 | 1,410,688 |
| Unallocated corporate expenses | | | | | | | | |
| Finance cost | 1 | | • | | • | 1 | (217,377) | (223,492) |
| Other operating expenses | r | 1 | , | | • | 1 | (519,400) | (430,812) |
| Other operating income | ľ | • | • | 1 | • | ı | 96,117 | 55,026 |
| Taxation - | | | 1 | • | | • | (243,966) | (158,020) |
| Profit after taxation | 615,800 | 687,766 | 1,032,643 | 704,575 | (6,744) | 18,347 | 757,073 | 653,390 |
| 12.1 Reconciliation of segment profit Total profit for reportable segments Unallocated expenses Profit before tax | Ŋ | | | | | | 1,641,699 (640,660) 1,001,039 | 1,410,688 (599,278) 811,410 |

| | | | | | | | (Ru | (Rupees in thousand) |
|--|---------------|---------------|---------------|---------------|---------------------------|---------------|---------------------|----------------------|
| 12.2 Percenciliation of comment | Foot | Footwear | Tyre D | Tyre Division | Technical Rubber Products | ber Products | Total | Total |
| Assets & Liabilities | Sep. 30, 2015 | Dec. 31, 2014 | Sep. 30, 2015 | Dec. 31, 2014 | Sep. 30, 2015 | Dec. 31, 2014 | Sep. 30, 2015 | Dec. 31, 2014 |
| ı | | | | | | | | |
| Total assets for reportalbe segments Unallocated assets | 4,709,644 | 3,908,524 | 3,720,337 | 3,346,660 | 38,807 | 39,329 | 8,468,788 2,764,729 | 7,294,513 |
| Total assets as per balance sheet | | | | | | | 11,233,517 | |
| Segment liabilites | 1,093,862 | | | | | | 1,093,862 | , |
| Unallocated liabilities | | | | | | | 6,616,201 | 5,902,135 |
| Total liabilities as per balance sheet | | | | | | | 7,710,063 | 5,902,135 |

13 RELATED PARTY TRANSACTIONS

The related parties comprise associated companies, entities over which the directors are able to exercise influence, staff retirement funds, directors and key management personnel. Balances and transactions with the related parties are shown as follows:

(Rupees in thousand)

| Party Name | Relationship with Company | Nature of transactions | Amount of transactions | Septem (Un-au Closing | dited) | (Aud | nber-14 lited) balance |
|--|---------------------------|------------------------|------------------------|-----------------------------|--------|---------|------------------------------|
| | , | | | Debit | Credit | Debit | Credit |
| Speed (Private) Limited Shahid Arif Investment (Private) Limited | Associate Associate | Investment | 28,541 | 187,114 | - | 204,279 | - |
| SAB Polymer Industries (Private) Limited | Associate | Sales | 28 | - | - | - | - |
| SBL Trading (Private) Limited | Associate | | - | - | - | - | - |
| Service Provident Fund Trust | Provident fund | Contribution | 71,334 | | 11,121 | | 22,361 |
| Service Industries Pension Fund Trust | Pension fund | Contribution | 71 | - | - | - | 2 |
| Service Industries Limited Employees Gratuity Fund | Gratuity fund | Contribution | 14,265 | - | 75,555 | - | 60,759 |

All transactions with the related parties have been carried out on commercial terms and conditions.

14 AUTHORIZATION DATE

This financial statement was approved and authorized for issue by the Board of Directors as on 30th October, 2015.

15 GENERAL

Figures have been rounded off to the nearest thousand of rupees and corresponding figures have been re-arranged, where necessary, for the comparison purposes. However, no material re-arrangements have been made.

Chaudhry Áhmed Javed (Chairman)

Omar Saeed (Chief Executive)

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