

Pattern of Shareholding

As at December 31, 2019

Number of Shareholders	Shareholding		Total Shares held
	From	To	
581	1	100	18,010
451	101	500	109,781
249	501	1,000	187,201
309	1,001	5,000	638,725
44	5,001	10,000	305,260
11	10,001	15,000	134,762
10	15,001	20,000	165,817
3	20,001	25,000	65,965
4	25,001	30,000	111,394
4	30,001	35,000	125,963
1	45,001	50,000	50,000
1	50,001	55,000	53,750
3	70,001	75,000	219,111
1	100,001	105,000	103,693
3	120,001	125,000	372,656
1	125,001	130,000	128,877
1	130,001	135,000	130,733
1	145,001	150,000	148,338
1	160,001	165,000	162,575
1	170,001	175,000	174,077
3	210,001	215,000	638,304
1	240,001	245,000	240,270
2	820,001	825,000	1,647,232
1	870,001	875,000	872,510
1	1,005,001	1,010,000	1,008,127
1	1,110,001	1,115,000	1,113,000
1	1,855,001	1,860,000	1,858,572
1	1,950,001	1,955,000	1,951,087
1	2,435,001	2,440,000	2,436,132
1	3,620,001	3,625,000	3,623,060
1,693			18,794,982

Pattern of Shareholding

As at December 31, 2019

Categories of Shareholders	Number of Shareholders	Number of Shares held	Percentage
Directors, Chief Executive Officer, and their spouses and minor children	9	8,414,462	44.7697
Associated Companies, undertakings and related Parties	3	906,463	4.8229
NIT and ICP	5	2,743,910	14.5992
Banks, Development Financial Institutions, Non Banking Financial Institutions	2	1,114,475	5.9296
Insurance Companies	2	81,737	0.4349
Modarabas and Mutual Funds	11	203,695	1.0838
General Public			
a. Local	1,591	4,750,627	25.2760
b. Foreign	5	60,200	0.3203
Others (to be specified)			
1- Joint Stock Companies	31	200,266	1.0655
2- Foreign Companies	1	18,750	0.0998
3- Pension Funds	7	269,138	1.4320
4- Others	26	31,259	0.1663
	1,693	18,794,982	100.0000
Shareholders holding 10% or more	3	8,010,279	42.6192

Information required under the Code of Corporate Governance

Categories of Shareholders	Number of Shares held	Percentage
Associated Companies, undertakings and related parties		
M/S SHAHID ARIF INVESTMENTS (PRIVATE) LIMITED	15,850	0.0843
TRUSTEE – SERVICE PROVIDENT FUND TRUST (CDC)	872,510	4.6422
M/S SERVICE CHARITABLE TRUST	18,103	0.0963
Mutual Funds		
CDC - TRUSTEE AKD INDEX TRACKER FUND (CDC)	1,562	0.0083
CDC - TRUSTEE APF-EQUITY SUB FUND (CDC)	75	0.0004
CDC - TRUSTEE ATLAS STOCK MARKET FUND (CDC)	1,025	0.0055
CDC - TRUSTEE MCB PAKISTAN ASSET ALLOCATION FUND (CDC)	93	0.0005
CDC - TRUSTEE MCB PAKISTAN STOCK FUND (CDC)	103,693	0.5517
CDC - TRUSTEE PAKISTAN CAPITAL MARKET FUND (CDC)	12,187	0.0648
CDC - TRUSTEE UBL DEDICATED EQUITY FUND (CDC)	5,640	0.0300
CDC - TRUSTEE UBL RETIREMENT SAVINGS FUND - EQUITY SUB FUND (CDC)	24,125	0.1284
CDC - TRUSTEE UNIT TRUST OF PAKISTAN (CDC)	7,000	0.0372
MC FSL - TRUSTEE JS GROWTH FUND (CDC)	20,700	0.1101
Directors and their spouses and minor children		
CHAUDHRY AHMED JAVED (CDC)	824,906	4.3890
MR. ARIF SAEED (CDC)	1,858,572	9.8887
MR. OMAR SAEED (CDC)	1,951,087	10.3809
MR. HASSAN JAVED (CDC)	3,623,060	19.2767
MR. OSMAN SAIFULLAH KHAN (CDC)	156	0.0008
MR. RIAZ AHMED (CDC)	7,031	0.0374
MR. REHMAN NASEEM (CDC)	1,250	0.0067
MR. MUHAMMAD AMIN (CDC)	62	0.0003
MRS. FATIMA SAEED W/O MR. ARIF SAEED (CDC)	148,338	0.7892
Executives		
	-	-
Public Sector Companies and Corporations		
	-	-
Banks, Development Finance Institutions, Non Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds		
	1,492,945	7.9433
Shareholders holding five percent or more voting rights		
MR. HASSAN JAVED (CDC)	3,623,060	19.2767
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST (CDC)	2,436,132	12.9616
MR. OMAR SAEED (CDC)	1,951,087	10.3809
MR. ARIF SAEED (CDC)	1,858,572	9.8887
NATIONAL BANK OF PAKISTAN (CDC)	1,114,475	5.9296
MRS. SHAHIDA NAEEM (CDC)	1,008,127	5.3638

Trade in shares of the Company by Directors, Executives and their spouses and minor children

Name	Purchase	Sale	Bonus	Gift in
Mr. Arif Saeed - Director	-	-	669,085	189,942
Mr. Omar Saeed - Director	20,885	-	698,214	193,592
Chaudhry Ahmed Javed - Director	-	-	296,966	-
Mr. Hassan Javed - Director	42,921	-	1,300,124	-
Mr. Osman Saifullah Khan - Director	-	-	56	-
Mr. Riaz Ahmed - Director	-	-	2,531	-
Mr. Rehman Naseem - Director	-	-	450	-
Mr. Muhammad Amin - Director	-	-	22	-
Mrs. Fatima Saeed - Spouse of Director	-	-	53,401	-