

Pattern of Shareholding

As at December 31, 2017

Number of Shareholders	Shareholding		Total Shares held
	From	To	
669	1	100	24,241
396	101	500	113,032
212	501	1,000	156,450
173	1,001	5,000	386,892
38	5,001	10,000	267,892
10	10,001	15,000	128,348
8	15,001	20,000	148,144
5	20,001	25,000	112,177
4	25,001	30,000	111,150
1	35,001	40,000	36,224
4	40,001	45,000	163,729
2	45,001	50,000	95,609
1	60,001	65,000	63,480
1	75,001	80,000	79,930
1	80,001	85,000	82,482
1	90,001	95,000	94,937
1	100,001	105,000	104,048
1	105,001	110,000	107,990
1	135,001	140,000	136,172
1	150,001	155,000	153,773
1	485,001	490,000	486,220
1	525,001	530,000	528,465
1	555,001	560,000	558,407
1	735,001	740,000	737,500
1	755,001	760,000	758,015
1	810,001	815,000	810,976
2	995,001	1,000,000	1,995,441
1	1,555,001	1,560,000	1,559,125
1	2,025,001	2,030,000	2,027,940
1,540			12,028,789

Pattern of Shareholding

As at December 31, 2017

Categories of Shareholders	Number of Shareholders	Number of Shares held	Percentage
Directors, Chief Executive Officer, and their spouses and minor children	9	4,881,773	40.5841
Associated Companies, undertakings and related Parties	3	580,138	4.8229
NIT and ICP	1	900	0.0075
Banks, Development Financial Institutions, Non Banking Financial Institutions	4	824,920	6.8579
Insurance Companies	7	42,354	0.3521
Modarabas and Mutual Funds	26	2,038,705	16.9485
General Public			
a. Local	1,450	3,312,962	27.5419
b. Foreign	4	32,150	0.2673
Others (to be specified)			
1- Joint Stock Companies	24	93,144	0.7743
2- Foreign Companies	2	18,500	0.1538
2- Pension Funds	2	158,873	1.3208
3- Others	8	44,370	0.3689
	1,540	12,028,789	100.0000
Shareholders holding 10% or more	2	3,587,065	29.8207

Information required under the Code of Corporate Governance

Categories of Shareholders	Number of Shares held	Percentage
Associated Companies, undertakings and related parties		
M/S SHAHID ARIF INVESTMENTS (PRIVATE) LIMITED	10,144	0.0843
TRUSTEE – SERVICE PROVIDENT FUND TRUST	558,407	4.6423
TRUSTEE – SERVICE CHARITABLE TRUST	11,587	0.0963
Mutual Funds		
CDC – TRUSTEE ABL STOCK FUND	24,240	0.2015
CDC – TRUSTEE ALHAMRA ISLAMIC STOCK FUND	25,150	0.2091
CDC – TRUSTEE APF-EQUITY SUB FUND	2,000	0.0166
CDC – TRUSTEE APIF – EQUITY SUB FUND	4,000	0.0333
CDC – TRUSTEE ATLAS ISLAMIC STOCK FUND	20,020	0.1664
CDC – TRUSTEE DAWOOD ISLAMIC FUND	4,000	0.0333
CDC – TRUSTEE FIRST DAWOOD MUTUAL FUND	3,500	0.0291
CDC – TRUSTEE HBL – STOCK FUND	40,780	0.3390
CDC – TRUSTEE HBL ISLAMIC ASSET ALLOCATION FUND	7,460	0.0620
CDC – TRUSTEE HBL MULTI – ASSET FUND	2,120	0.0176
CDC – TRUSTEE MCB PAKISTAN ASSET ALLOCATION FUND	1,420	0.0118
CDC – TRUSTEE MCB PAKISTAN ISLAMIC STOCK FUND	40,700	0.3384
CDC – TRUSTEE NAFA ISLAMIC ASSET ALLOCATION FUND	26,000	0.2161
CDC – TRUSTEE NAFA ISLAMIC STOCK FUND	9,830	0.0817
CDC – TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	1,559,125	12.9616
CDC – TRUSTEE NIT ISLAMIC EQUITY FUND	79,930	0.6645
CDC – TRUSTEE NIT-EQUITY MARKET OPPORTUNITY FUND	107,990	0.8978
CDC – TRUSTEE PAKISTAN CAPITAL MARKET FUND	8,900	0.0740
CDC – TRUSTEE UBL RETIREMENT SAVINGS FUND – EQUITY SUB FUND	15,000	0.1247
CDC – TRUSTEE AL-AMEEN ISLAMIC RET. SAV. FUND– EQUITY SUB FUND	16,640	0.1383
CDC – TRUSTEE ALHAMRA ISLAMIC ASSET ALLOCATION FUND	13,050	0.1085
CDC – TRUSTEE HBL ISLAMIC STOCK FUND	7,390	0.0614
CDC – TRUSTEE NITIPF EQUITY SUB-FUND	1,000	0.0083
MSCBFSL TRUSTEE ABL ISLAMIC DEDICATED STOCK FUND	800	0.0067
Directors and their spouses and minor children		
MR. OMAR SAEED	995,896	8.2793
CHAUDHARY AHMED JAVED	2,027,940	16.8591
MR. HASSAN JAVED	758,015	6.3017
MR. ARIF SAEED	999,545	8.3096
MR. OSMAN SAIFULAH KHAN	100	0.0008
MR. REHMAN NASEEM	800	0.0067
MR. MUHAMMAD AMIN	40	0.0003
MR. RIAZ AHMED	4,500	0.0374
MRS. FATIMA SAEED W/O MR. ARIF SAEED	94,937	0.7892
Executives	568,534	4.7264
Public Sector Companies and Corporations	–	–
Banks, Development Finance Institutions, Non Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds	1,043,807	8.6776

Shareholders holding five percent or more voting rights

CHAUDHARY AHMED JAVED	2,027,940	16.8591
MR. ARIF SAEED	999,545	8.3096
MR. OMAR SAEED	995,896	8.2793
MRS. SHAHIDA NAEEM	737,500	6.1311
MR. HASSAN JAVED	758,015	6.3017
NATIONAL BANK OF PAKISTAN	811,920	6.7498
CDC – TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	1,559,125	12.9616

Trade in shares of the Company by Directors, Executives and their spouses and minor children

Name	Purchase	Sale
Mr. Muhammad Amin – Director	40	–
Mr. Qaisar Mufti – Ex Director (Resigned on 12-10-2017)	100	–

18,004 shares of the Company transmitted to Mr. Ahmed Javed – Chairman / Director from his mother.

18,005 shares of the Company transmitted to Mr. Ahmad Saeed – Executive from his mother.

9,002 shares of the Company transmitted to Mrs. Najma Butt (Spouse of Mr. M. Ijaz Butt Executive) from her mother.